Webinar



The unexpected drivers of waste in clinical trial manufacturing

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Context - In R&D manufacturing, Drug Substance, Drug Product and IMP lots are not fully allocated to patient demand, resulting in significant waste in the production process.

N-SIDE, through its experience optimizing clinical programs, summarizes and clarifies the drivers of waste in clinical manufacturing.

Clinical manufacturing: a complex challenge

Minimizing waste



Avoiding risks

Average industry waste level reaches 85%

Based on all of the different programs/trials optimized each year by N-SIDE, we were able to identify 4 main causes of drug waste in the manufacturing process:

Inaccurate and variable demand

- > Unreliable clinical data;
- Constantly evolving trial list;
- Increasing complexity of protocol design;
- > Protocol amendments;
- ♦ Uncertainties (pandemics, politics, etc.).

Siloed decision making

- ▶ DS, DP and IMP planning managed by different teams facing conflicting objectives;
- ▶ Difficult to have a global view on the end-toend clinical supply chain;
- Conflicting information may arise;
- > Lack of impact assessment of decisions in different teams regarding downstream waste.

Constraints due to processes & resources

- ► Limited manufacturing resources & capabilities (minimum lot size, low production frequency, etc.);
- ♦ Complex supply chain with long manufacturing and shipping lead times;
- Development processes (unknown yield, stability plan, etc.);
- Lack of impact assessment of strategic decisions on waste and costs (stability plan, lot allocation constraints, scale up strategy, outsourcing strategy...).

Planning in a volatile environment

- ♪ Inacurrate modelling of the reality;
- Lack of strategies to mitigate risks or overstock due to shifting timelines;
- The constantly shifting environment is a given. The way we react to it is not.



What solutions do we have for these drivers of waste?

Demand forecast and planning

Processes and communication channels

Optimize the overage based on a prior risk assessment;

Scenario testing to plan for uncertainties;

Assessment of the robustness of our strategy to change;

Define realistic time safety margins instead of stock safety margins;

Define the safety margins with a global visibility on the end-to-end supply chain rather than locally.

Optimize strategic decisions related to network and manufacturing strategies (outsourcing, scale-up, resource allocation, building new plants, etc...);

Assess the impact of decisions and processes on waste (e.g. stability plan, lot sizing, lot allocation constraints, etc...);

Have an end-to-end supply chain planning role, or a process to ensure alignment between the CMC and supply chain teams.













Q&A from the audience

Q1: How long does it take to implement an optimization solution?

R1: The first optimized results for a clinical program can be obtained very quickly (1-2 weeks) through our team of expert consultants.

A global implementation of tools and processes requires a comprehensive training and coaching program, and sometimes redefining roles and responsibilities. As any change management project, the whole process depends on the availability of the team and internal processes. N-SIDE provides tailor-made implementation services to help you realign your internal structure and get the most out of the tool as soon as possible.

Q2: Concretely, what can your tool bring to our production process?

R2: Firsthand, the **Production App** provides **end-to-end visibility on the current and future supply chain**, allowing to plan in advance, run scenarios, assess risks and define an efficient production plan.

But the main added value of the Production App is its **optimization algorithm**, that will not only provide you with a feasible manufacturing strategy, as typical forecasting would, but the one **best solution that minimizes waste, costs and covers the demand**.

Depending on the scope, the optimization features can be extended to **strategic decisions**, like lot sizing, scale-up strategy, network design, vendor selection, stability planning, etc...

In the end, the Production App alone reduces the waste at manufacturing by 20-40%. When combined with the Supply App, the numbers jump to an impressive 30-60%.